



Morgan Walker Solicitors

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International Arbitration

United Kingdom | India | United States

Morgan Walker Solicitors

Morgan Walker is an international full service law firm located in the heart of London's legal district with further associate offices in India and New York. The firm has acted for businesses and companies situated in several jurisdictions as well as some sovereign states. Morgan Walker is one of London's **leading India practices** and its strong presence in India has established good relationships with key Indian law firms, accounting firms and banks. Most of our lawyers have dual qualifications and have had significant experience of working in top Indian firms. They are, therefore, in a unique position to service the Indian clients with significant expertise and knowledge to ensure that they are able to pursue their corporate and commercial objectives with maximum effect.

Morgan Walker has been assessed and approved by **QMS (Quality Management System)** as an ISO 9001: 2000 certified firm. The firm is also **Lexcel** approved. Lexcel is the Law Society's practice management standard which is only awarded to solicitors who meet the highest management and customer care standards. Lexcel accredited practices undergo rigorous independent assessment every year to ensure they meet required standards of excellence in areas such as client care, case management and risk management.

Our Approach

With its strategically located office in London, the firm aims to provide effective and competitively priced legal services to clients, bringing together a combination of multi-disciplinary experience, skill and knowledge gathered over more than a decade. The firm provides clients with a

personalised service, providing them the element of **cost-predictability** to ensure that the client takes an informed and prudent decision, thus, assisting them in achieving their objectives..

The approach to clients' needs is directed not only at making a careful analysis of their legal and **business requirements** and the provision of sound and innovative advice, but also at ensuring that in doing so we guide our clients towards the best commercial solution which is cost effective and helps the client in their strategic goals. If and when our client finds itself facing a dispute with another party we aim to get the dispute resolved with minimum delay and normally recommend **alternate dispute resolution** methods.

Our clients and peers have acknowledged our services in several ways. To quote a few.....

- Legal 500 says-

“The firm is a favorite both with Indian and international clients.....”

- Chandrasekar, CEO Europe & UK, WIPRO Limited

“We are happy with the legal services at Morgan Walker which mark up to our expectations on cost and quality”

- R A Raja Naresh, Territory Manager –Europe, Orchid Europe Limited

“We looked at many firms in the UK but Morgan Walker had the unique understanding to service our requirements. The excellent talent pool at Morgan Walker ensures professional and high quality services within determined schedules. We received excellent service and support from them and we expect the same in the future also.”

- D. D. Arya, Regional Finance Manager, Air India, U.K & Europe

“They have an excellent talent pool of highly qualified and experienced professionals. That translated into consistency, excellent communication and quality service across the board for us.”

International Arbitration

Burgeoning international commerce is accompanied by increasing cross-border commercial disputes. Given the need for an efficient dispute resolution mechanism, Arbitration increasingly replaces other forms of dispute resolution. In particular, in the light of its speed, effectiveness and low cost, Arbitration is very popular with the business community.

Morgan Walker, as an international law firm, has been also quite active in this area for last ten years. International commercial arbitration is one of the most dynamic parts of the firm, embracing several experts who have been involved in arbitration within various fields of law. Morgan Walker is a member of many leading arbitration institutes such as London Court of International Arbitration (**LCIA**) and International Chamber of Commerce (**ICC**)

Morgan Walker has the relevant expertise and an unparalleled record when it comes to arbitration of trans-border and cross cultural disputes. While advising clients we take care that the following essentials are in place:

1. A comprehensive arbitration agreement/clause;
 - Should be unambiguous and spell out the intention of the parties as clearly as possible without making it complicated.
2. Familiarity with the procedural laws that would apply to the dispute;
 - Largely depends upon the seat of Arbitration and domicile of the parties involved.
3. The reasoning to choose a particular mechanism or institution for arbitration;
 - Choice between different institutes such as ICC, LCIA, GAFTA, FOSFA or ad-hoc should be an informed one.
4. Appointment of the right Arbitrator/s;
 - Impartiality and qualification of arbitrator/s is vital for effective and correct settlement of dispute.

Arbitration Experience

Over the years Morgan Walker has handled cases of arbitration across Asia and Europe, acting for and against companies, governments and other entities. The firm has handled disputes involving high-value cargo and charter-party disputes. The firm acts for insurers, international manufacturers, commodity traders, ship-owners, energy companies and state entities.

It has also acted for clients in arbitration under various commodity trade association rules and international organisations such as The Grain and Feed Trade Association (GAFTA), Federation of Oils, Seeds and Fats Associations (FOSFA), London Maritime Arbitrators association (LMAA), London Metal exchange (LME), The International General Produce Association (IGPA), The Refined Sugar Association (RSA), AIDA Insurance and Reinsurance Arbitration Society (ARIAS), The International Cotton Association Limited, Liverpool (ICAL), The

International Chamber of Commerce (ICC), the International Centre for Settlement of Investment Disputes (ICSID), the London Court of International Arbitration (LCIA) and Singapore International Arbitration Centre (SIAC).

Morgan Walker, at any given time, is generally involved in at approximately ten international arbitrations for various clients. Clients include governments, state-owned entities, financial institutions and major corporations, involved in the following industry sectors/area amongst others:

- Shipping
- Infrastructure & Power
- Oil and gas exploration and production
- Life sciences and hi-tech products, from research through to sale
- Global telecoms transactions
- Construction services
- Television and Media
- Textiles
- Derivatives
- Metal & Steel
- Investment Disputes
- Commercial Disputes
- Investment Banking
- Insurance & Reinsurance

- Pharmaceuticals
- Consumer goods
- Transport

Our Team

As commercial disputes become more complex, arbitration lately, has become more contentious and requires relevant expertise to ensure a fast and effective resolution. We have a dedicated team of lawyers for arbitration who are easily approachable and are quick to render help where necessary. They are well **trained and specialized** in the arena of International Arbitration with the help of quality education in the Universities of UK and India and vast experience of arbitration. Our Lawyers also attend regular workshops, conferences and seminars on Arbitration worldwide. We have a core team of specialist arbitration lawyers who deal with a complex, high-value and international caseload of arbitrations from a broad client base.

Mr. Ashok Sancheti, Head of the Practice, has experience of more than twenty years in the field of arbitration. He became a **Fellow of the Chartered Institute of Arbitrators**, UK and is a life member of the Indian Council of Arbitration, India. He has conducted over a hundred arbitrations (ad-hoc & institutional) and has accepted appointment as an arbitrator in several complex international arbitration proceedings in his career.

For any further information or an informal discussion please contact Mr. Rajat Rajvanshi at the above mentioned details.